



January 26, 2006

To Whom It May Concern:

As Executive Director of the BWI Business Partnership, Inc., it is my pleasure to submit this letter and statement in support of Heffner and Weber's proposal.

Heffner and Weber was a founding member of our organization 21 years ago. The firm is very involved in a leadership role in our effort to promote transportation improvements and a positive business climate in the region surrounding BWI Airport.

Heffner and Weber founded our Partnership with other developers in the area, Northrop Grumman (the major employer in the Airport region) and county, state and federal agencies in 1985. Their vision -- to bring together private business and public agencies in a co-operative effort to focus planning and resources on transportation -- has had a major positive impact on growth in our area. From an initial 6 members, our organization has grown to 150 businesses and government agencies. State and local transportation departments, planning and zoning agencies, BWI Airport, county governments, elected officials, major federal agencies are all joined with the private sector in the Partnership, and work together on both day to day concerns, and future planning. We count a number of regional major transportation infrastructure improvements as successes in our work.

Sam Heffner pioneered the first office and commercial development in the vicinity of BWI Airport, and his company remains a major player in the Airport area. The work of both Heffner and his staff in forging joint efforts and working relationships between government and the private sector has been a productive model with great benefits to our region.

Sincerely,

Linda Greene
Executive Director