



April 15, 1999

To Whom It May Concern:

Heffner & Weber has been one of Candlewood Hotel Company's lead contractors for the past two years. During that time, they have completed construction of one hotel and completed the entitlement work and are ready to start construction on five additional hotels.

Our relationship with Heffner & Weber has been both profitable and pleasant. They have been involved with us on these six projects from their inception. They have either provided themselves, or managed subcontractors to provide, all of the design and engineering work, and have handled all of the entitlement work leading to obtaining of right to build the hotel. All of this has been done in a quality way, with great communication with their client and with keeping our financial interest in the forefront.

The one hotel they built for us is extremely high quality, meeting or exceeding our specifications in all categories. It was completed on time and within budget. Supervision on the project was excellent and coordination of trades was excellent. In addition, coordination with our other vendors whom Heffner and Weber was not managing, as well as with our operations team, was superb.

We value our relationship with Heffner & Weber, and look forward to completing the five projects in progress as well as many more with them. Should you wish to discuss our experience with Heffner & Weber further, please call Jeff Hitz at (316) 630-5559.

Very truly yours,

Jack P. DeBoer
Chairman and CEO

Jeffrey F. Hitz
Senior Vice President, Development